

2023 Women in CRE: Jacqueline Elezaj, Black Mountain Capital



What recent project, transaction, or accomplishment are you most proud of?

There are so many! I love the transactions that hit home to a borrower, be it a legal dispute, bailout or financing someone's dream investment. Seeing their emotions come through, while funding their real estate deal really makes this industry worthwhile. The bond that is built when a successful transaction takes hold, especially a complicated one, guarantees a lifetime client and newly formed friendship. That satisfaction alone drives our desire to succeed.

Who inspires you most? What qualities do they possess that inspire you? My mother is always my biggest inspiration. She has always instilled in myself & my brothers that hard work pays off, we've applied to all aspects of our lives.

Why should this nominee be recognized in our Women in Commercial Real Estate Spotlight?

"It's complicated working with family at times, however I've watched this young girl turn into a strong, smart and a no games businesswoman. I trust her blindly and consult with her on most business decisions. The mindset and confidence she brings to table is hard to find, let alone compete against." - Alex Elezaj, Managing Partner at Black Mountain Capital.

What are the most important factors women in your industry should consider when choosing a firm to build their career with?

Management that believes in you & can give you the support you need. Bring enthusiasm to the table, hunger to succeed and wanting to be the best you can be. Never take anything personal, its business and it's a tough one.

Name:

Jacqueline Elezaj

Title:

Operations Manager

Company:

Black Mountain Capital