

REAL ESTATE WEEKLY

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2019 Real Estate Dealmakers

Alex Elezaj
Founder and President
Black Mountain Capital

Alex Elezaj is the founder and president of Black Mountain Capital BMC, a Manhattan-based private mortgage boutique banking firm that provides traditional and creative private mortgage banking services for investors, developers, business owners and homeowners looking to finance residential and commercial properties primarily in the New York metro area, Florida, New Jersey and Connecticut.

This year Elezaj's biggest accomplishment was expanding the company's reach with a newly opened 2,500 square foot storefront Westchester office in downtown New Rochelle staffed with loan advisors and operations personnel. He also has planned offices in Greenwich, the Hamptons and Florida in the near future. The firm's Manhattan office on Madison Avenue opened in 2011.

Over the last year, Elezaj's BMC closed over \$100 million in finance deals, and since its inception has continuously doubled origination's year-over-year. Some of his recent largest deals involve the cross-collateralization of a highly leveraged loan at the newly built Hudson Yards project to an ultra high-end Greenwich Village townhouse.

At 41-years-old, Elezaj brings over 20 + years of private mortgage banking experience to Black Mountain Capital which he opened in 2010 during the depths of the recession. "Everyone thought I was crazy but I found the regulatory environment difficult to conduct daily business," said Elezaj, who left a seven-year career at Bank of America to start his own firm.

